

# I3th International Conference & Exhibition

### Savannah International Convention Center, Georgia, USA

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### THE KEY 'MUST-ATTEND' EVENT FOR THE PORT, TERMINAL & CONTAINER INDUSTRY Previous events have attracted over 200 participants from more than 95 global companies!

CI Media are delighted to announce 'Port & Terminal Technology Conference & Exhibition USA 2024'. A "must-attend" key industry event, the conference offers a technical in-depth program delivered by an impressive line-up of market experts providing an invaluable learning opportunity and platform for discussion, debate and networking. The event is complemented by an intimate exhibition.

#### Who is the event for?

Representatives from engineering, maintenance and operations across the port and terminal industry examining a diverse range of topics from design to dredging, engineering to equipment and security to simulation.

### What topics will the event cover?

Issues such as traffic flow, operations, maintenance, automation, quay design, visions of the future, port & terminal planning, efficiency in container handling, increasing capacity and productivity, fender systems, terminal lighting, environmental issues, dredging, simulation and much more...

### Are there networking opportunities?

Yes! Ample lunch and refreshment breaks allow plenty of time for discussion. The conference is complemented by an exhibition - open to delegates only. Previous events have also included port tours and drinks receptions.

#### **Travel & Accommodation**

All participants are responsible for the arrangement and payment of their own travel and accommodation. You will receive further information on accommodation upon registration.

#### Venue

The conference and exhibition will take place at: Savannah International Convention Center, Georgia

You will receive further information on the venue upon registration.

### **Organisers**

MCI Media Limited, Suite 11, Maple Court, Grove Business Park, White Waltham, SL6 3LW, UK Email: claire@mcimedia.com Tel: [44] 1628 820 046



### Previous attendees include representatives such as:

- Business Development Manager, ABB Ports, USA
- Port Planner AFCOM, USA
- General Manager, Africa Port Services, Nigeria
- Director, Asset Mgt Maint & Eng, APM Terminals, USA
- Sr Ops & Facilities Mgr, Arawak Port Development, Bahamas
- Territory Manager, Belgard, USA
- Design Consultant, Belgard, USA
- Senior Project Manager, BergerABAM, USA
- Vice President, Bergmann Associates, USA
- VP, Director of Civil Works, Bergmann Associates, USA
- Ass Professor, Blekinge Institute of Technology, Sweden
- CEO, Bright Light Systems, USA
- Vice President Sales, Bright Light Systems, USA
- Regional Sales Manager, Bromma Americas, USA
- Vice President, Bromma Americas, USA
- Vice President Sales & Marketing, Cavotec USA, USA
- Regional Sales Manager, Cavotec USA, USA
- Director, CB&I GBB, USA
- Senior Engineer, CB&I GBB, USA
- Program Director Waterfont, Collins Engineers, USA
- Manager, Columbus Street & Union Pier Terminal, USA
- Market Dev Mgr Container, Conductix Wampfler, USA
- District Sales Manager, Conductix-Wampfler, USA
- Director Marketing & Innovation, Conductix-Wampfler, USA
- Director Logistics, CSX Intermodal Terminals, USA
- Director Equip Maintenance, CSX Intermodal Terminals, USA - GM, South Region, CSX Intermodal Terminals, USA
- Terminal Manager, CSX Intermodal, USA
- Technical Director, CSX Transportation, USA
- Senior Technology Manager, CSX Transportation, USA
- President, ESL Power Systems, USA
- Director of Sales, ESL Power Systems, USA
- Terminal Officer, Ghana Ports & Harbours Authority, Africa
- Terminal Manager, Ghana Ports & Harbours Authority, Africa
- Chairman,, Ghana Ports & Harbours Authority, Africa
- Board Member, Ghana Ports & Harbours Authority, Africa - PR Manager, Ghana Ports & Harbours Authority, Africa
- Stevedore Manager, Ghana Ports & Harbours Authority, Africa

- Traffic Officer, Ghana Ports & Harbours Authority, Africa
- Terminal Staff, Ghana Ports & Harbours Authority, Africa
- Sales Director, GKN Land Systems, USA - Director Sales & Marketing, Global Tech LED, USA
- General Manager, Global Rigging & Transport, USA
- Construction Manager, Global Rigging & Transport, USA
- Purchasing Manager, Glbbal Rigging & Transport, USA
- Director Sales & Marketing, Hartmann & Koenig, Germany - Director Business Development, Hayward Baker, USA
- Director, Hayward Baker, USA
- Area Manager, Hayward Baker, USA
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- Industry Sales Mgr Ports & Intermodal, Hyster Co, USA
- Sales Manager, Hyster Company, USA
- VP Sales Ports & Terminals, Identec Solutions, USA
- Senior Consultant Logistics Systems, Inform, Germany
- CEO, ISL Applications, Germany
- Marketing Coordinator, JLT Mobile Computers, USA
- Vice President, JMT, USA
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- Project Manager, Kalmar USA, USA
- Director, Keller Foundations, USA
- Senior Vice President, Kimley-Horn & Associates, USA
- Senior ODC, Karachi Port Trust, Pakistan
- Sales Engineer Port Cranes, Konecranes, USA - Sales Director - Lift Trucks, Konecranes, USA
- General Manager Port Service, Konecranes, USA
- Sales Manager Port Cranes, Konecranes, USA
- Product Manager, Magnetek, USA
- Director, Merford Cabins, Canada
- Technical Sales Director, Merford Cabins, USA

- Senior Sales Representative, Musco Lighting, USA
- Project Manager, Natural Sorbent Solutions, USA
- President, Natural Sorbent Solutions, USA
- Project Manager, North Carolina State Ports Authority, USA - Snr Project Mgr, North Carolina State Ports Authority, USA
- Manager, North Charleston Terminal, USA
- National Paver Specialist, Oldcastle Architectural, USA
- General Manager Sales, Paceco Corp, USA
- Senior Maritime Planner, Parsons Brinckerhoff, USA - Facility Manager & FSO, Penn Terminals, USA
- Director, Planning & Dev, Philadelphia Port Authority, USA Regional Sales Mgr - Ports, Phoenix Terminal Solutions, USA
- General Manager, Pintsch Bubenzer USA, USA
- Dir Eng & Asset Maintenance, Prince Rupert Port, Canada
- Consultant, RA Boyle Consultant, USA Senior Associate, Schnabel Engineering, USA
- Principal Engineering, Schabel Engineering, USA
- Account Executive Transport Logistics, SICK, USA
- Cranes Business Dev Mgr, Siemens Industry Inc, USA - Managing Director, Solid Port Solutions, UAE
- President & CEO, South Carolina Ports Authority, USA
- Dir Terminal Ops, South Carolina Ports Authority, USA
- Snr VP Terminals & Ops, South Carolina Ports Authority, USA
- VP Engineering, South Carolina Ports Authority, USA
- Business Development Manager, Strainstall UK Ltd, UK - Dealer, Big Red Inc, Taylor Machine Works, USA
- Regional Sales Manager, Taylor Machine Works, USA
- General Manager, TICO Terminal Investments, USA
- Executive VP, TICO Terminal Investments, USA
- Automated Crane Systems Specialist, TMEIC, USA
- Vice President, TranSystems, USA
- Business Area Director, Trimble, USA
- Project Manager, Trutegra, USA
- Market Manager Port Technology, Vahle, USA
- Business Dev Mgr, Vector Corrosion Technologies, USA
- Mgr, Wando Welch Terminal Container Operations, USA
- Lead Engineer, WSP / Parsons Brinckerhoff, USA
- VP Sales & Marketing, ZPMC Crane Services, USA...

# Conference Agenda







09.00 - 09.30 Arrival & Registration on day one on 30th April 2024 09.30 - 09.40 Opening Remarks

#### Session I - Digitalization and AI

Moderator: Benjie Wells, CERTUS Port Automation
In order to keep pace with demand, container terminal operators are implementing cutting-edge equipment to achieve maximum operating efficiency and reduce congestion through the integration of artificial intelligence technologies. Through these latest and demand-driven Al innovations terminals are able to handle containers faster and as a result increase not only productivity but also their efficiency. The speakers in this session will explore how container terminals can improve their efficiency by using Al.

#### 09.40 - 10.05 Emerging Tech - the emergence of Al

Al has emerged in recent years as the technology buzzword replacing blockchain, digital twins, and even automation. We see an increasing prevalence of terminals' investment agendas looking to Al to help resolve many challenges. But it begs the question, are operators looking to invest in Al because it is seen as the buzzword of the day or because it is an essential tool capable of propelling terminal operations forward into the future? The speaker will delve into this to explore whether the new "A-word" is all hype or whether it can deliver practical outcomes.

Matthew Wittemeier, Director Marketing & Sales, INFORM, Germany

### 10.05 - 10.30 Web-based user interface: connecting operations with its digital platform

Peter Knox, Vice President of Business Development, North America, Camco Technologies, USA

### 10.30 - 10.55 Digitalization and automation for sustainable terminal operations and resilience against cyber threats

The speaker will use field experience and demonstrate via a series of case studies to show how digitalization and automation assist in sustainable terminal operations and enable resilience against cyber threats.

Marcel van Lith, Business Development Manager - USA, Siemens, USA

10.55 - 11.05 Q&A Session 11.05 - 11.30 Refreshment break

### Session 2 - Digitally connected and smart ports

Moderator: Nigel Nixon, Nigel Nixon & Partners

Effective optimization of container terminal operations is crucial for maximizing efficiency, performance and profitability. The question is how to achieve a smooth, future-proof operation as container terminals are complex and dynamic systems which require a high level of coordination and planning. Speakers in this session will give samples of optimization in terminal operations by increasing performance and demonstrating various methods by which to meet future TEU increases.

#### 11.30 - 11.55 Port digitalization

The speaker will delve into the evolution of digital drivers in ports and terminals. Nokia's solutions help operators optimize container terminal productivity and prepare them to compete in the new digital age.

Harsha Bhat, CTO/Head of Global Accounts, Nokia, USA

### 11.55 - 12.20 How digital standards are implemented and their value to a terminal

Until TIC4.0 defined the data language there were many meanings for the data point "MOVE" when it was transmitted from different machines and needed to be interpreted to create value. The recent implementations of data lakes using the TIC4.0 digital language have shown that costs to implement such a solution using the standard have decreased significantly while the value of the data has increased. So, the TIC4.0 language does not technically change or interfere with the data exchange, but revolutionizes the possibilities to merge and compare data from various sources - giving the possibility to disentangle the data value from the data source.

Norbert Klettner, Managing Director, TIC4.0, France

# 12.20 - 12.45 Autonomous vehicle goods transport - revolutionizing logistics hubs and yards: save costs and increase efficiency and safety

Venti Technologies demonstrates how Al is revolutionizing goods movement within logistics and industrial yards and hubs: ports, airports, factories and warehouses. Discover how autonomous vehicles navigate with 1 inch precision, 24/7, and in changing environments and heavy rain. See these large robots operating with production metrics in a very busy container port and in a top airport. This new transportation paradigm facilitates rapid deployment and optimizes efficiency in logistics and supply chain management, and enables a greener world.

Heidi Wyle, Founder & CEO, Venti Technologies, USA

12.45 - 13.00 Q&A Session 13.00 - 14.15 Lunch

#### Session 3 - Efficiency and productivity

Moderator: Peter Miller, Nokia

Effective optimization of container terminal operations is crucial for maximizing efficiency, performance and profitability. The question is how to achieve a smooth, future-proof operation as container terminals are complex and dynamic systems which require a high level of coordination and planning. Speakers in this session will give samples of optimization in terminal operations by increasing performance and demonstrating various methods by which to meet future TEU increases.

### 14.15 - 14.40 The digitalization of data collection to drive process automation

The speaker will discuss how advances in vision technology have created new Artificial Intelligence tools to help terminals automate processes which until recently were manual (and therefore labor intensive and error prone) or replied on heavy applications such as active RFID and DGPS. The benefit for terminals is that by using light infrastructure with vision technology, they will receive the same benefits they would from capital intensive systems.

John Lund, Sales & Marketing Director (Global), Visy Oy, Finland

# 14.40 - 15.05 From information to value - how use of data and predictive analytics can support decisions, improve efficiency and competitive advantage

Starting from the awareness that every terminal is unique, with its own mix of equipment, cargo, vessel types, labor relations and commercial agreements, this paper will present how to implement predictive

# Conference Agenda



analytics to actively support operations manager in taking right decisions to maximize productivity and overall efficiency and sustainability of the terminal.

Marco Fehmer, Chief Executive Officer, DSP, Switzerland

### 15.05 - 15.30 ASi versus Can Bus communication - upgrade or continue

Many ports use Actuator Sensor Interface (AS-Interface/ASi) communications on STS cranes. This format provides limited functionality between the crane and the spreader, but it works well. Can Bus communication allows the user accessibility to additional technologies such as camera systems, flipper positioning, wireless comms to spreader, troubleshooting capabilities, etc. The speech will cover the pros and cons of ASi, Can Bus, and other protocols as well as provide methodologies and estimated costs to migrate from ASi to Can Bus and what the terminal can achieve should they convert.

Frank Hegan, President, Crane Tech Solutions/Stinis, USA

### 15.30 - 15.55 Smart ponds & off-site stormwater nutrient treatment: a P3 case study of Florida seaports

Resilient and sustainable, Smart Ponds allow ports to protect the environment and shield against extreme weather events, while also ensuring that a port's available land be dedicated to meeting expansion demands. The speaker will provide a technical overview of Continuous Monitoring and Adaptive Control technology and Stormwater Nutrient Credits in Florida. Case studies of Port Tampa Bay and Seaport Manatee and quantitative performance data will be presented.

John (Jack) Fiveash, CEO, National Stormwater Trust, USA

15.55 - 16.15 Q&A Session & Closing Remarks16.15 - 17.15 Complimentary networking drinks reception for all attendees kindly hosted by our Platinum Sponsor:

### **NOSIA**

09.00 - 09.30 Arrival on day two on 1st May 2024 09.30 - 09.40 Opening Remarks

#### Session 4 - Operations and engineering

Moderator: Nigel Nixon, Nigel Nixon & Partners
In order to improve efficiency container terminal operators are opting for moving and clearing containers faster than ever before but are they tracked accordingly? In this session we will explore the challenge of moving containers from seaside to gate and vice versa. We will also look at how these containers are stored and how implementing cutting-edge equipment will result in maximum operating efficiency. In addition, as international trade continues to grow and terminal operators anticipate an increase in container throughput, we will also examine the importance of the lay-out and planning of ports and terminals.

#### 09.40 - 10.05 Importance of peer review

The procurement process for container cranes is somewhat unique and faces many challenges. Unfortunately, some procurement decision makers believe buying container cranes is the same as buying any other piece of equipment. However, container cranes are not standardized due to many factors such as geological conditions. This is why market

leading crane manufacturers design each crane to fit each individual port's requirements. The speaker underlines why a competent peer review is statistically, without question, the most effective and economical way to minimize serious engineering mistakes.

Richard Phillips, Senior Mechanical Engineer, Casper, Phillips & Associates, USA

### 10.05 - 10.30 AI techniques for more versatile, robust and resilient OCR and image analysis

One way AI can help the port sector is by increasing the ability of image analysis software, used for applications such as optical character recognition, to tolerate lower quality images. This creates a system less reliant on high quality cameras, lighting and may reduce the need for cleaning, maintenance, and repair. TMEIC is creating applications based on AI to enhance its software and enable the automatic detection and correction of images while trucks enter or leave port facilities.

Justin Hollingsworth, Business Development Manager & Rodrigo Garro, Sales Manager - TMEIC Port Technologies, TMEIC, USA

### 10.30 - 10.55 Providers, proponents & suppliers - products or solutions?

Buying a solution versus a product involves considering various factors related to the problem you're trying to solve or the need you are aiming to fulfill. A presentation to compare and contrast between the two.

Benjie Wells, Vice President - Business Development, Americas, CERTUS Port Automation, USA

10.55 - 11.05 Q&A Session 11.05 - 11.30 Refreshment break

#### Session 5 - Sustainability and environment

Moderator: Peter van Schie, MCI Media

There is no doubt that the shipping industry is one of the major contributors to global carbon emissions. Forced by public opinion and growing demand for sustainable practices, over the last decade container terminal operators in North American ports have looked for different ways to reduce their carbon footprint - from the waterside to the gate exit. In this session, we explore some of the options and strategies have implemented in order to decarbonize their operations.

### 11.30 - 11.55 Shore power for marine terminals - achieving 100% plug-in capability today for a better tomorrow

Every marine terminal faces its own set of unique challenges when creating a strategy to implement shore power that can range from the availability of power to space constraints for cable management systems on the waterfront. The goal of aligning both internal and external green policies and reaching global decarbonization initiatives is driving the need for creative, flexible solutions to solve these challenges. The speaker will introduce the basics of shore power, explain the shortcomings of older methodologies, and open the door to new technologies that will enable great leaps forward in reaching decarbonization goals. Use less equipment, with less construction, in less space to achieve higher plug-in percentages.

Sean McCaskill, Shore Power Solutions Manager, Americas, igus, USA

## Conference Agenda



### 11.55 - 12.20 Digital technologies for emissions reductions and decarbonization in ports: case studies from big to small

This presentation explores the pivotal role of digital technologies in reducing emissions and advancing decarbonization efforts with ports and terminals globally. Emphasizing the importance of data-driven decisions (D3), the use of environmental simulation to model various parameters and strategies is proposed. Simulation as a solution is a means to evaluate and identify emission reduction opportunities. Two significant initiatives are shared, the EU-funded DigiTechPort-2030 project and collaboration with a Top 5 Global Container Terminal Operator utilizing IT solutions from Akquinet Port Consulting.

Lawrence Henesey, Director Sales, Akquinet Port Consulting, Germany

### 12.20 - 12.45 Charging toward full electrification: the impact of battery-powered equipment on port operations

Insights and metrics on the deployment of battery-powered equipment and its profound effect on operational efficiency and environmental sustainability as the electrification wave sweeps through ports and terminals. Jussi Suhonen, Vice President Regional Sales, Port Solutions, Konecranes, USA

12.45 - 13.00 Q&A Session 13.00 - 14.15 Lunch

#### **Session 6 - Planning and modernization**

Moderator: Sean McCaskill, igus

There is no doubt that construction of new container terminals around the world are essential to accommodate global shipping and ultimately, global economies. In order to receive the latest generation of container vessels, many ports and operators face the challenges of facility upgrades and port expansion. Detailed and meticulous terminal planning can include new quay design, construction and maintenance

- all key to operate an efficient and productive terminal.

However, before implementation, what should be considered? In this session, our speakers look at the latest developments, methodologies and management tools.

### 14.15 - 14.40 Design Build procurement in the port sector - when will alternative delivery be more commonly used?

Design Build is the common mode of delivery in many countries. It is favored by owners because of risk transfer and single point of responsibility. It is also favored by contractors as it gives them control over the design so they can influence the design to be method driven. But why is it still not catching on in the US? This presentation offers reasons why it should be. **Keith Abraham, Project Director and Cost Consultant, Nigel Nixon and Partners, USA** 

#### 14.40 - 15.05 Plans for the Louisiana International Terminal

To meet the industry's growing needs, the Port of New Orleans, with partners Terminal Investment and Ports America, is investing in a new USD1.8 billion container terminal project. This modern maritime gateway will serve vessels of all sizes and create jobs, generate new opportunities throughout the state, and keep Louisiana competitive. The speaker will discuss plans and investments for the greenfield development.

Tom Van Eynde, Managing Director - North America, Terminal Investment Limited, Switzerland

### 15.05 - 15.30 The Sunshine State continues to be America's supply chain solution

For the second year in a row, Florida's system of public seaports experienced record-high growth a newly released report from the Florida Seaport Transportation and Economic Development Council shows. For 2023, Florida's system of seaports handled 114.25 million tons of cargo, shattering the 2022 record-high 112.5 million tons of cargo moved. Florida's 16 public seaports have identified over \$5 billion of investments through their Capital Improvement Plans for the period beginning in 2024 and running through 2028. These investments will shore up dock rehabilitation, increase capacity, support cargo container handling cranes, improve connectivity, relieve congestion, and more. The speaker will highlight these investments and in particular those in the container sector. *Michael Rubin, President & CEO, Florida Ports Council, USA* 

15.30 - 15.40 Q&A Session 15.40 - 16.00 Refreshment break

#### Session 7 - US container crane panel discussion

Moderator: Lawrence Henesey, Akquinet Port Consulting
The White House has revealed a \$20 billion package over 5 years to replace ubiquitous PRC-made container cranes in use at US ports with US-made substitutes. The cranes are the latest target in the Biden administration's efforts to secure supply chains and mitigate cybersecurity risks. The security-focused restrictions will also have a large economic inducement as manufacturing capacity necessary to replace these cranes will provide jobs, but with no time frame will it be a waste of money? The panel will discuss security issues and the impact on operations - in the short and long term.

#### 16.00 - 16.25 Cyber threats: critical infrastructure environments

US intelligence agencies have identified potential data gathering from the use of Chinese-built cranes by American ports as a National Security issue. Theses ship-to-shore (STS) container cranes make up the largest share of the global STS crane market and account for nearly 80% of the STS cranes at US ports. By design, these cranes may be controlled, serviced, and programed from remote locations, and those features potentially leave PRC-manufactured STS cranes vulnerable to exploitation, threatening the maritime elements of the national transportation system. Julio R Gonzales, Supervisory Protective Security Advisor, Cybersecurity & Infrastructure Security Agency, USA (invited)

#### 16.25 - 16.50 Al's impact to security and risk

The presentation will provide insight into Al's impact to the current threat landscape and challenges, volumes of events, expertise deficiencies, siloed security controls. It will also include Al's use in law enforcement and critical infrastructure protection, the necessity and value of Al insight to security and where the industry is moving in Al for security. This includes next generation frameworks that are changing the game. Michael Melore, Public Sector Security Ambassador and Senior Cyber Security Advisor, IBM Security & SecRT - Security (Leaders) Round Table Chair, USA

Michael will hopefully be joined by Klint Walker, CSA, CISA, and Mark Lester, CISO, SC Ports Authority, USA (tbc)

16.50 - 17.15 Q&A Session & Closing Remarks

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#### Exhibitors can maximize their prominent role at the event by taking

advantage of our Silver & Gold exhibition packages offering VIP guest delegate passes. Book today and invite new, existing & potential customers!

For further information on our Silver or Gold exhibition packages and to book email claire@mcimedia.com

#### **Exhibition BOOK** your booth now

Our niche, targeted and intimate exhibition, comprising a select group of elite market leaders, provides a unique opportunity to meet companies, and organizations who service the port, terminal and maritime industry.

Unlike the big trade shows, our USP is our quality over quantity approach, ensuring exhibitors a focused, relevant and high-level audience of key port and terminal representatives - therefore, the exhibition is not open to the public and/or visitors - it is open to registered delegates only. Each exhibiting company is entitled to one delegate registration per booth.

### **Additional representatives**

Beyond your complimentary delegate and exhibitor staff, any other representatives wishing to attend must register as 'colleague delegates'.

### Standard exhibition package

### **MEET clients & customers**

**NETWORK** with attendees

8ft x 10ft (approx) pipe and drape exhibit space

One complimentary delegate registration with full event access

Skirted and dressed table, 2 chairs, waste basket & company name panel Recognition and company profile in the event guide

Company logo with hyperlink on the event website & social media posts Access to the attendee list prior to the start of the event

Standard rate: UK £3.225.00

On-site rate: UK £3,545.00 - After 26th April 2024

### **Exhibitor staff**

Each exhibitor is entitled to book two booth personnel at £280.00 per person & will receive access to the exhibition, lunches & refreshment breaks.

#### Who should exhibit?

Quayside cranes, crane components, crane control and drive systems, reachstackers, FLTs, terminal tractors, trailers and chassis systems, straddle carriers, mobile harbour cranes, general cargo cranes, cable reels, cables, brakes, crane rails, engines, tyres, RMGs/RTGs, gantry cranes, spreaders, ropes, terminal planning and automation systems, port construction, consultancy services, AGVs, floating cranes, heavy lift, crane transportation, paving/surfacing, fenders, steel sheetpiling, quay construction, navigation aids, mooring systems, linkspans and those who service the port industry.

### register online at www.mcimedia.com

### **Delegate Registration Form**

### 30th April & 1st May 2024



### YES, I want to attend PORT & TERMINAL TECHNOLOGY USA 2024

Please use one registration form per person - complete all sections below and authorize by signing in the signature slot.

We are unable to process registrations without full payment - please provide credit card details below - alternatively, details for bank transfer will be sent in your confirmation email.

Fees are quoted, and taken, in UK Pounds Sterling - US Dollar fees charged by your bank/card provider will vary according to daily exchange rates.

Primary and colleague delegate fees include access to the two-day event, lunches, refreshment breaks, conference materials, delegate pack and speaker presentations.

### **DELEGATE DETAILS:**

Mr/Mrs/Ms/Miss	
First Name	Family Name
Position	E-mail
Company	Telephone
Address	
County/StatePost/ZIP	Country
Signature	Date

#### **FEES:**

I am the primary delegate

The primary delegate is the first representative to register from his/her company.

	EARLY-BIRD	STANDARD	ON-SITE
	(ends 31 Oct 23)	(after 31 Oct 23)	(after 26 Apr 24)
Delegate	UK£ 640.00	UK£ 740.00	UK£ 800.00
Speaker	UK£ 640.00	UK£ 740.00	UK£ 800.00
Full student	UK£ 400.00	UK£ 400.00	UK£ 400.00

<sup>\*</sup> Student bookings only apply to full-time students who are not employed by a commerical company. Student ID must be provided at the point of registration, your booking will not be processed without the required documentation and access to the event denied.

I am a colleague of an existing delegate

Applies to any additional representatives from the same company as the primary delegate (sister/parent companies do not apply).

	EARLY-BIRD	STANDARD	ON-SITE
	(ends 31 Oct 23)	(after 31 Oct 23)	(after 26 Apr 24)
Delegate	UK£ 540.00	UK£ 640.00	UK£ 700.00
Speaker	UK£ 540.00	UK£ 640.00	UK£ 700.00

# TOP TIP: Register with a colleague and you SAVE UK £100.00!

#### **TERMS & CONDITIONS**

- MCI Media Ltd reserves the right to cancel or postpone any event it deems necessary and will, in such an instance, transfer any paid fees to a future event
- No liability is assumed for changes in programme date, content, speakers and venue
- By completing and submitting this form you are bound to the stated terms and conditions
- Upon receipt of your registration form information documents will be emailed to you including an invoice
- Payment must be made at the point of registration bank transfers must be received within 7 days of date of invoice. A Purchase Order must be submitted with the registration form for payment by transfer
- Cancellation is not permitted and no refunds will be issued substitutions can be made prior to the event
- If a delegate is unable to attend he/she remains liable for 100% delegate fee and/or exhibition payment
- Delegates will not be admitted access to the event unless payment has been received
   Flights, transfers and accommodation are not included in your registration fee / exhibition
- VAT will be charged to stated prices if applicable. All credit card payments will be taken in UK pounds. We are not liable for any extra charges or costs charged by the credit card company and dismiss any liability for using these details to take payments.
- The personal information shown on this form, and/or provided by you, will be held on a database and may be shared with companies in the MCI Media Group in the UK and internationally

PAYMENT:	
Full payment must accompany all booking forms	
Name of cardholder:	Security code: (Visal/Master - 3 digits on back of card) (Amex - 4 digits on front of card)
Card billing address: (if different from above)	Expiry date: / /
	Visa/Mastercard: AMEX: Signature

### **Exhibition Booking Form**



### 30th April & 1st May 2024

### YES, I want to exhibit at PORT & TERMINAL TECHNOLOGY USA 2024

Please complete all the relevant sections below and authorize by signing in the signature slot provided.

We are unable to process bookings without full payment - please provide credit card details below - alternatively, details for bank transfer will be sent in your confirmation email.

Fees are quoted, and taken, in UK Pounds Sterling - US Dollar fees charged by your bank/card provider will vary according to daily exchange rates.

Each exhibiting company is entitled to one complimentary full delegate registration only and to book & pay for a maximum of 2 exhibitor staff / booth personnel.

Any other representatives wishing to attend in addition to the above, or those wanting full access, must register as 'colleague delegates' as per the stated fees.

YOUR DETAILS:		
If you book the booth this does not automatically grant you event access, each exhibiting Mr/Mrs/Miss	; company is entitled to <b>one</b> complimentary delegate only to be nominated below.	
First Name	Family Name	
	E-mail	
Address		
County/StatePost/ZIP	Country	
Signature	Date	
<b>DESIGNATED COMPLIMENTARY DELEGATE:</b> Each exhibiting company is entitled to <b>one</b> complimentary delegate registration only. Please enter the details of your designated delegate below (if details are the same as all	bove leave blank). Name changes/substitutions are permitted prior to the start of the event.	
Mr/Mrs/Ms/Miss		
Name	Position	
E-mail		
<b>ADDITIONAL BOOTH STAFF:</b>		
Additional booth staff (max 2 people) are charged at £280.00 per person and receive t	wo-day access to exhibition hall, lunches & refreshment breaks only	
Mr/Mrs/Ms/Miss	Mr/Mrs/Ms/Miss	
Name	Name	
Position	Position	
E-mail	E-mail	
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