

# We move your business!



Energy & Data Transmission Systems

Port & Terminal Technology  
Savannah, GA 2019



## OPEX Savings with Batteries on RTG's

- Introduction to clean technologies on RTG's
- Battery solutions on RTG's
  - a) Hybrid-RTG
  - b) Full E-RTG (Battery for block change + E-RTG system)
  - c) Battery E-RTG (BE-RTG)
- Outlook: Hydrogen and Fuel Cell's on RTG



**Different concepts to reduce fuel consumption and maintenance as well as emissions:**



	Conventional RTG	Ecological RTG	Hybrid Battery RTG	Electrified and Battery RTG's
Fuel	18 l/h 4.8 gal/h	13 l/h 3.4 gal/h	7 l/h 1.6 gal/h	about 25 kWh/h
CO2	541 kg/h	390 kg/h	211 kg/h	25 kg/h
Maintenance	50 h/year	50 h/year	20 h/year	2 h/year

**E-RTG solution = fuel and maintenance cost reduction and low or Zero Emission**

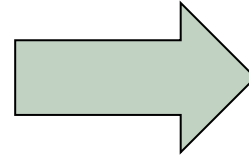
## Motorized Cable Reel Solutions

- ✓ Manual or automatic cable connection to grid power



## Conductor Rail Solutions

- ✓ Manual or automatic connection to grid power



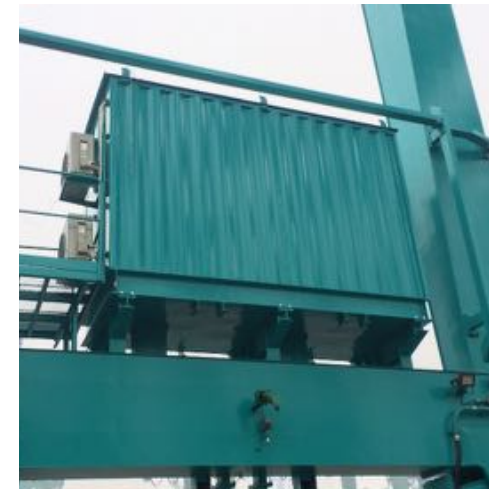
## Hybrid Solution

- ✓ Hybrid with a big battery pack and a small onboard genset



## Zero Emission Solutions

- ✓ Full E-RTG
- ✓ Battery E-RTG
- ✓ Fuel Cell Battery E-RTG



New possibilities with  
**Battery** solutions



## OPEX Savings with Batteries on RTG's

- Battery Solutions on RTG's
  - a) Hybrid-RTG
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  - c) Battery E-RTG (BE-RTG)

# Hybrid Solution H-RTG

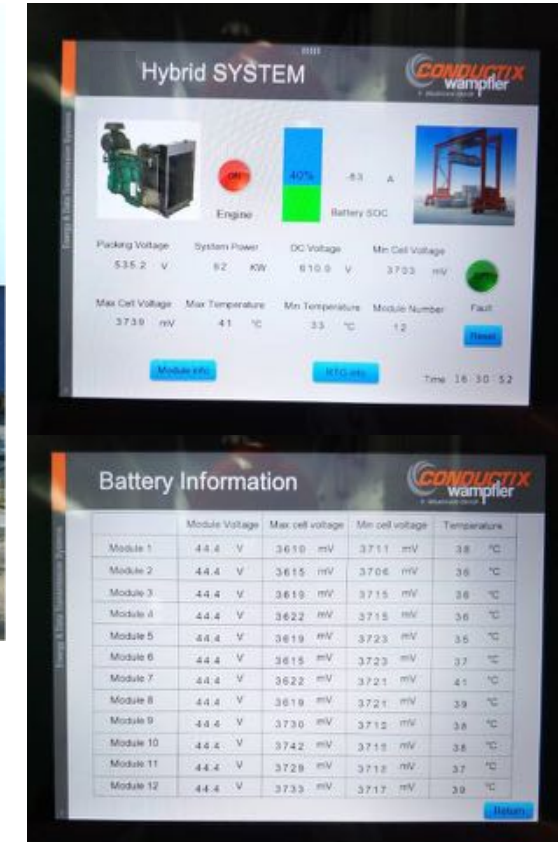


Battery housing mounted under sill beam

Battery modules inside the housing

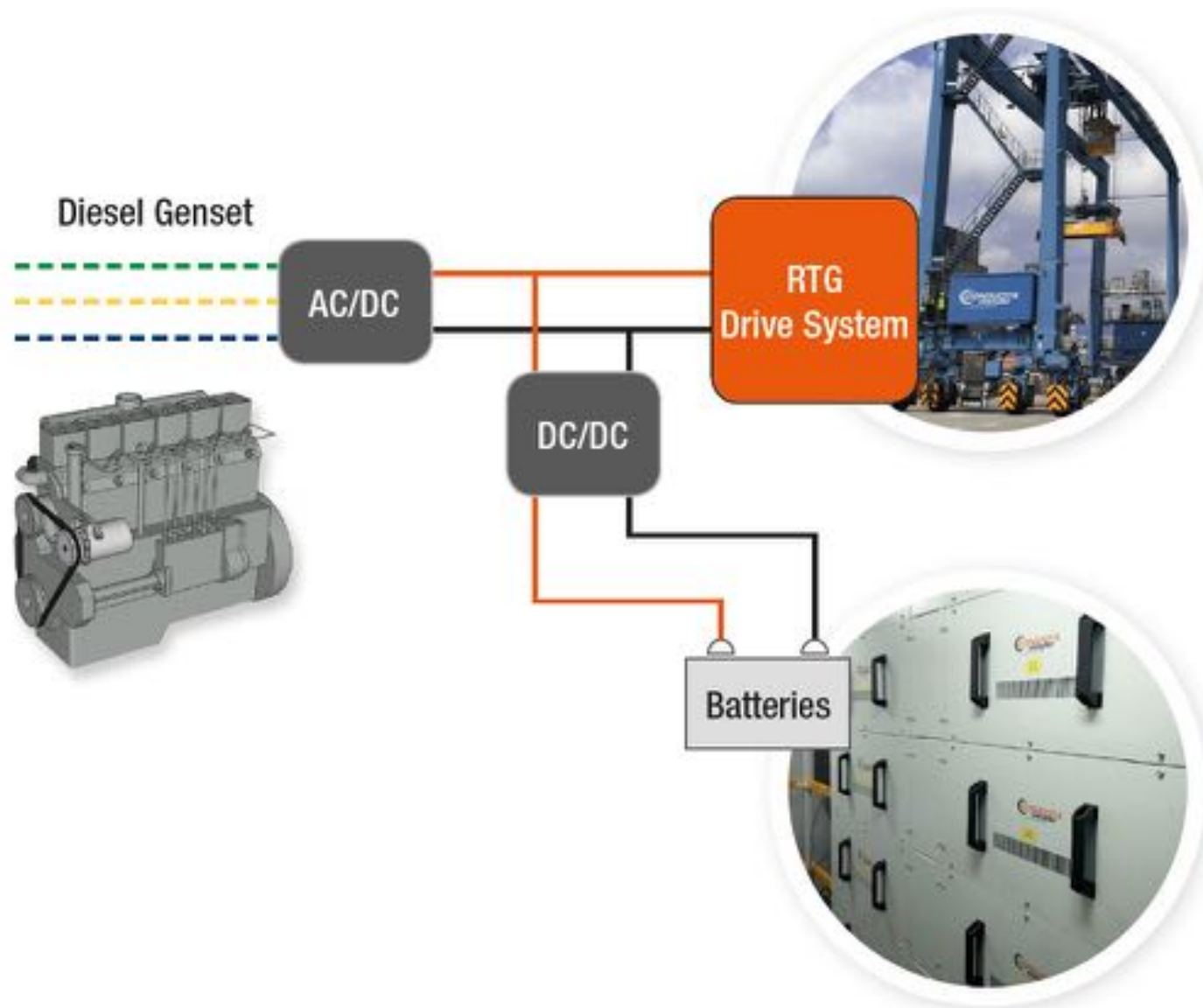
Small diesel genset mounted under sill beam

- Equipped with a big battery pack powering **all** movements
- Small size Genset to charge the battery when needed (e.g. 100kW)
- Hybrid power pack connected to the DC/DC bus



HMI Touch Panel

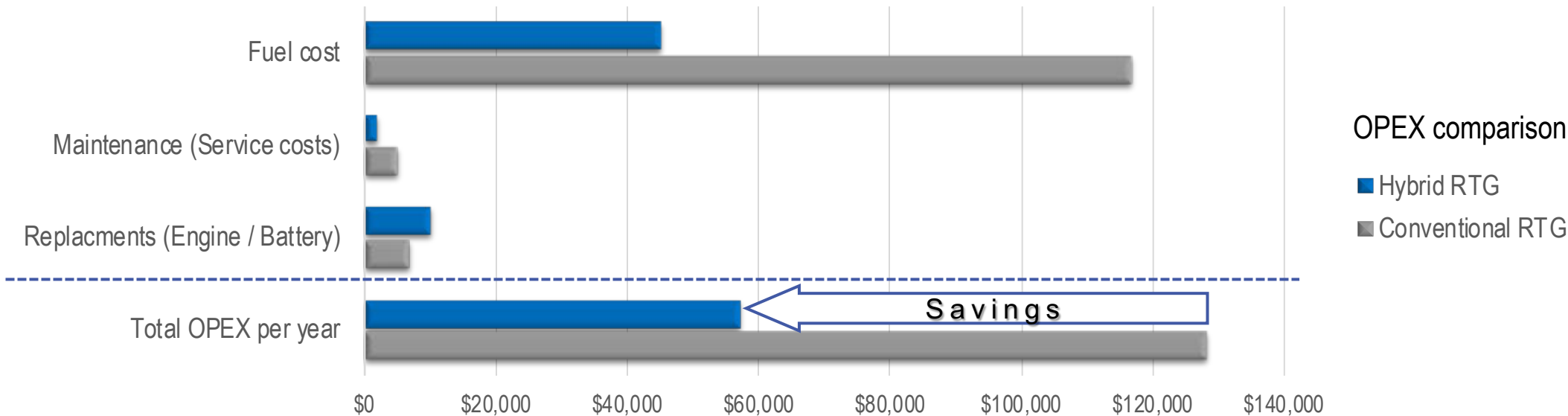
# How Does Hybrid-RTG Work?



- Battery pack supports more than 30 container moves without recharging
- Regenerative energy during container lowering is fully utilized to charge the battery
- Up to 60% fuel saving compared with conventional genset
- Less Refueling operations
- Reduce maintenance cost
- Reduce considerably the environmental impact (CO<sub>2</sub>, NO<sub>x</sub>, SO<sub>x</sub>, particulates + noise)
- RTG maintains full operational flexibility (e.g. block changes), no changes in operation
- Independent from power grid
- No yard infrastructure is necessary



# OPEX Savings with Hybrid-RTG



	Sample case	Conventional RTG	Hybrid RTG	Savings
		18l/h	7l/h	
Fuel saving per year	10 moves/h, 18 h/day, 300 days/year, 1.2 USD/l	116,640 USD/year	45,090 USD/year	71,550 USD/year
Maintenance service per year	100 USD/h	50h/year -> 5,000 USD/year	20h/year -> 2,000 USD/year	3,000 USD/year
Replacments (Engine / Battery)	15 years operation yearly average	6,670 USD/year	10,000 USD/year	-3,330 USD/year
Yearly saving per RTG				71,220 USD/year

## OPEX Savings with Batteries on RTG's

- Battery solutions on RTG's
  - a) Hybrid-RTG
  - b) Full E-RTG (Battery for block change + E-RTG system)
  - c) Battery E-RTG (BE-RTG)

# FE-RTG Fully Electrified RTG

## Block change powered by small battery pack

In Container Yard powered by grid power



Motorized Cable Reel

OR



Conductor Bar System

When RTG's are in stacking yard, they are powered by electricity supplied from power grid – either via conductor rails or cable reels

During block changes powered by FE-RTG battery pack



+ Battery

When RTG's are in block changing mode, they are powered by the energy stored in on-board battery pack

# FE-RTG Fully Electrified RTG

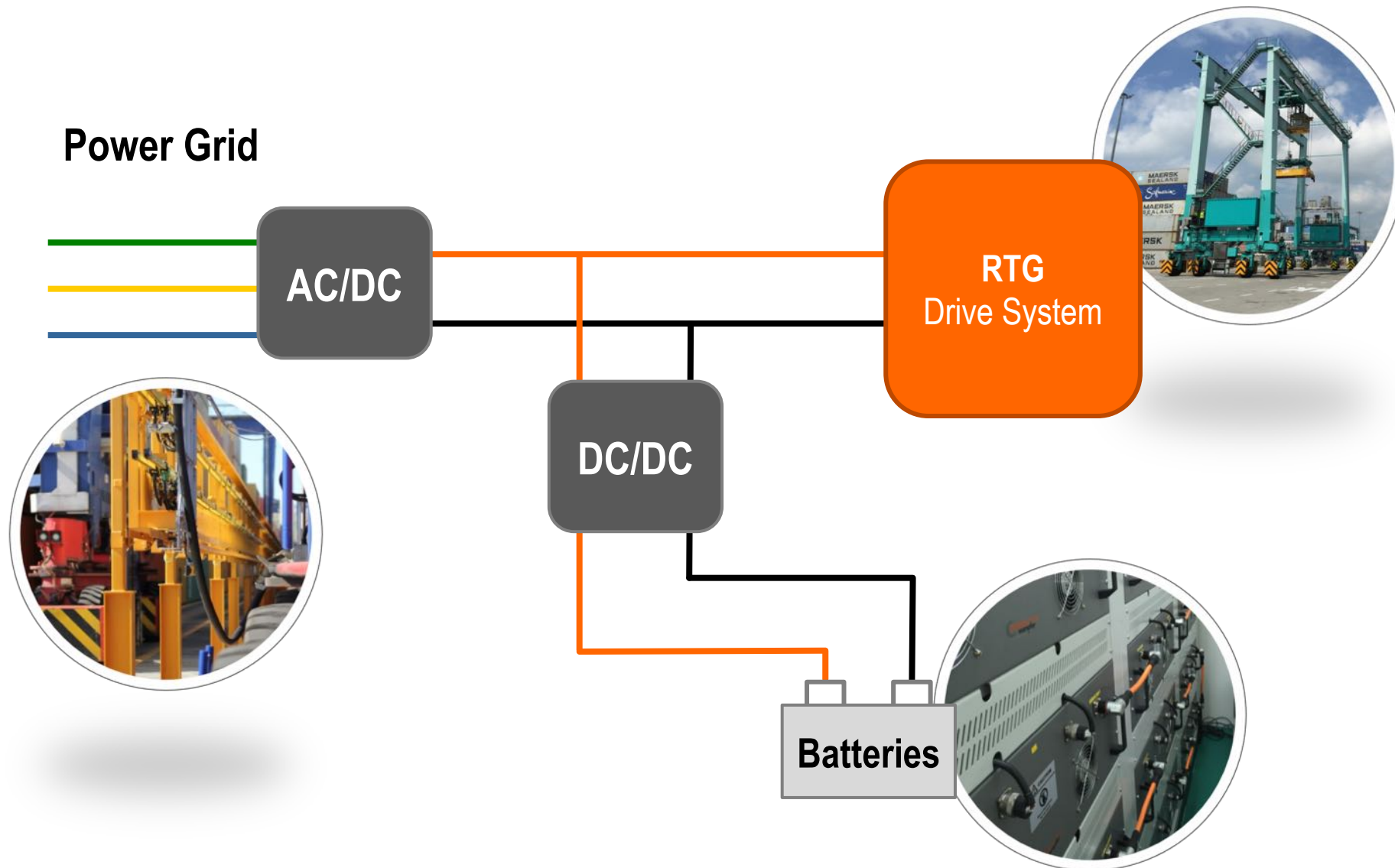
## Block change powered by small battery pack

- Li-Ion Battery packs replace the diesel genset
- Gantry travel for block changes up to 4900ft / 1500m powered by small battery system





# How Does FE-RTG Work?



# FE-RTG Fully Electrified RTG

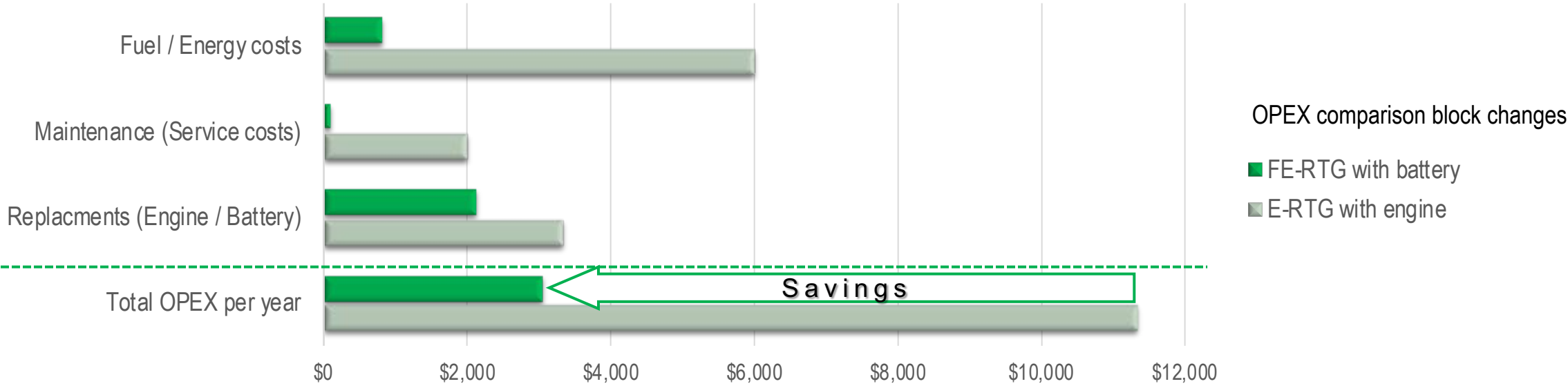
## Block change powered by small battery pack

### Advantages of Full E-RTG:

- Reduce operating cost of diesel fuel during stack changes
- Reduce Maintenance cost for diesel engine
- Reduce RTG downtime during engine overhaul
- Store energy from container lowering and reuse during hoisting
- Reduce peak load energy demand from public grid / conductor rails
- Battery technology improving very fast
- Zero Emission (CO<sub>2</sub>, NO<sub>x</sub>, SO<sub>x</sub>, particulates + noise)

# OPEX Savings with FE-RTG Battery Pack for Block Changes

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	Sample case	E-RTG with engine	Full E-RTG	Savings / Profit	Total
Block changes powered by		Diesel engine	Battery		Total OPEX savings + additional profit through add. uptime  8,275 USD/year
Fuel / Energy saving per year	10 block changes/day, 300 days/year, 1.2 USD/l, 0.1 USD/kWh	6,000 USD/year	825 USD/year	5,175 USD/year	
Maintenance service per year (Engine / Battery)	100 USD/h	20h/year -> 2,000 USD/year	1h/year -> 100 USD/year	1,900 USD/year	
Replacements (Engine / Battery)	15 years operation yearly average	3,333 USD/year	2,133 USD/year	1,200 USD/year	
Increased operational uptime	RTG productivity: Profit 150 USD/h	0	84h/year -> 12,600 USD/year	12,600 USD/year	12,600 USD/year

## Opex Savings with Batteries on RTG's

- **Battery Solutions on RTG's**
  - a) Hybrid-RTG
  - b) Full E-RTG (Battery for block change + E-RTG system)
  - c) **Battery RTG (BE-RTG)**



# BE-RTG

## Battery E-RTG with extra large battery pack



RTG is powered only by Extra-Large Battery Pack, which can be charged either manually or automatically.

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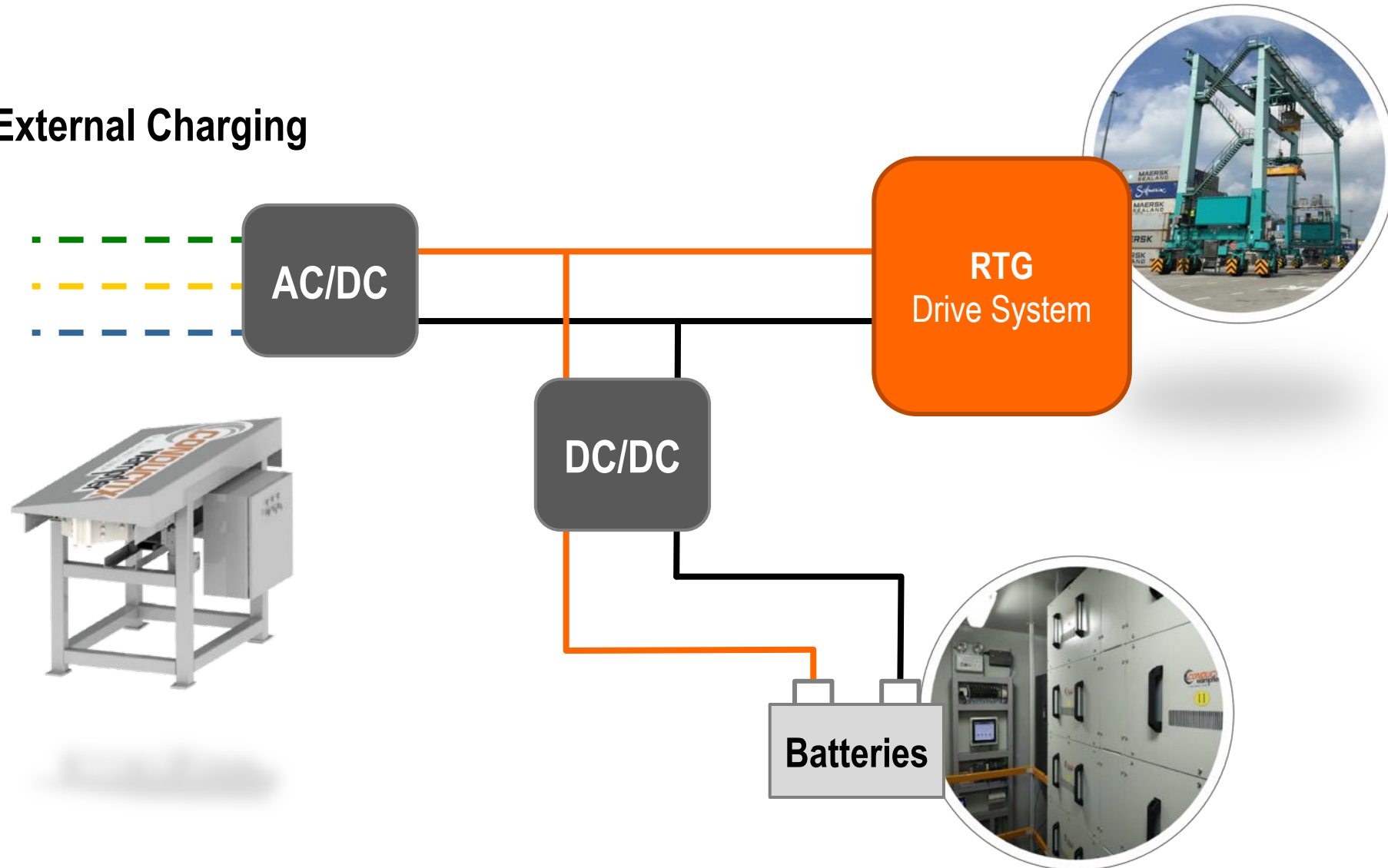
Manual charging socket



Automatic charging station

# How does BE-RTG work?

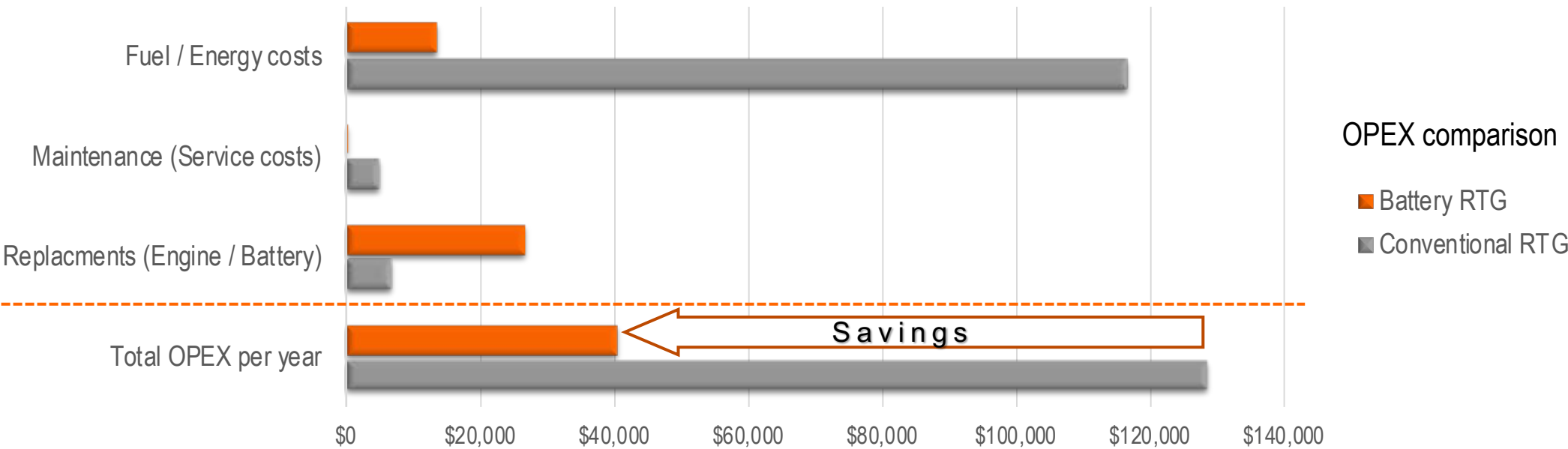
External Charging



### Advantages of BE-RTG:

- Large battery pack supplying power for 1 or 2 work shifts
- Regenerative energy during container lowering is fully utilized to charge the battery
- Almost no maintenance
- A system developed from matured solutions and products
- Needed infrastructures are standard components (substations, charging stations)
- RTG maintains full operational flexibility (e.g. block changes), no changes in operation
- Zero Emission (CO<sub>2</sub>, NO<sub>x</sub>, SO<sub>x</sub>, particulates + noise)

# OPEX Savings with Battery RTG (BE-RTG)



	Sample case	Conventional RTG	Battery E-RTG	Savings / Profit	Total
Fuel / Energy saving per year	10 moves/h, 18 h/day, 300 days/year, 1.2 USD/l, 0.1 USD/kWh	116,640 USD/year	13,500 USD/year	103,140 USD/year	Total OPEX savings + additional profit through add. uptime
Maintenance service per year (Engine / Battery)	100 USD/h	50h/year -> 5,000 USD/year	2h/year -> 200 USD/year	4,800 USD/year	
Replacements (Engine / Battery)	15 years operation yearly average	6,670 USD/year	26,666 USD/year	-19,996 USD/year	
Increased operational uptime	RTG productivity: Profit 150 USD/h	0	84h/year -> 12,600 USD/year	12,600 USD/year	12,600 USD/year



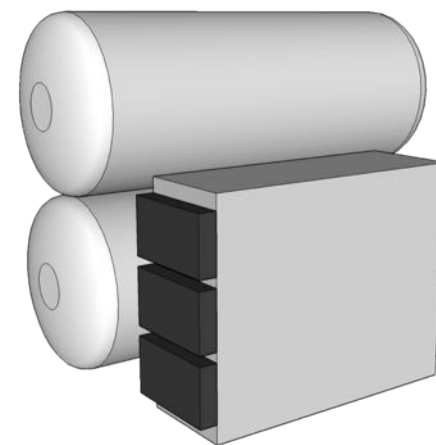
## OPEX Savings with Batteries on RTG's

- Battery Solutions on RTG's
    - a) Hybrid-RTG
    - b) Full E-RTG (Battery for block change + E-RTG system)
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  - Outlook: Hydrogen and Fuel Cell's on RTG
- => Why Hydrogen and how can it be used on a RTG?

# FBE-RTG Fuel Cell Battery RTG



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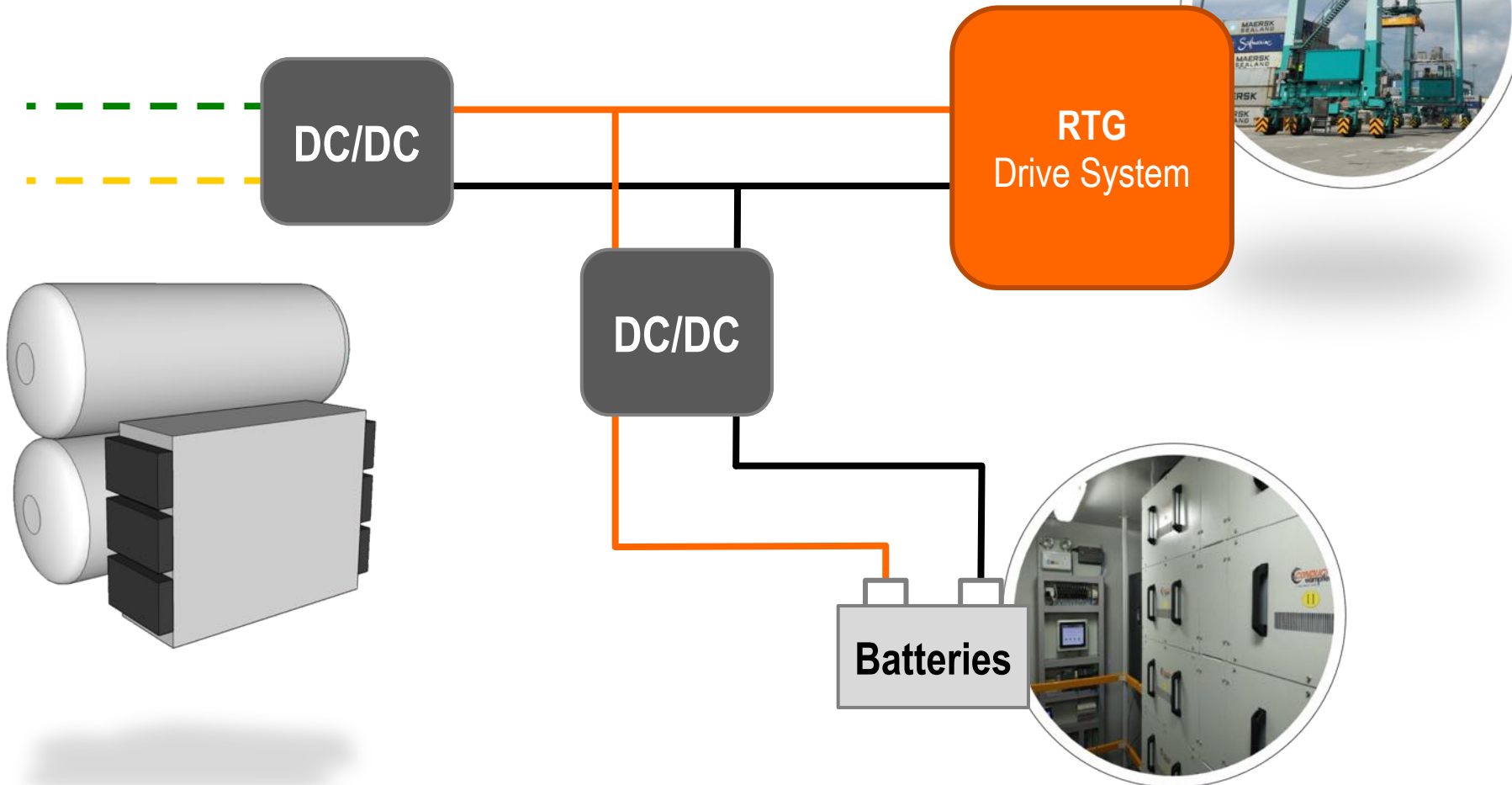


Fuel Cell and H2 tanks

RTG is powered only by Battery Pack, which is charged by on board Fuel Cell, when needed.

# How Does FBE-RTG Work?

Fuel Cell +  
Hydrogen tank

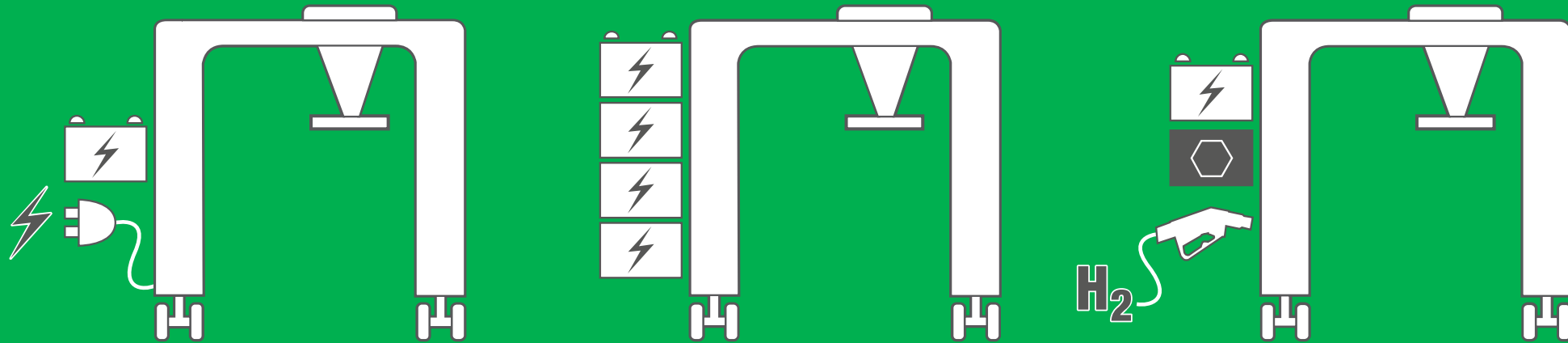


## Advantages of FBE-RTG:

- Fast refueling capability with Hydrogen
- Maximized Fuel Cell life time vs. Fuel Cell only
- Battery pack supports more than 30 container moves without recharging (Hybrid concept)
- Regenerative energy during container lowering is fully utilized to charge the battery
- RTG maintains full operational flexibility (e.g. block changes), no changes in operation
- Independent from power grid
- Zero Emission (CO<sub>2</sub>, NO<sub>x</sub>, SO<sub>x</sub>, particulates + noise)



# Overview: Zero Emission Solutions for RTG's



- **FE-RTG**  
Electrified RTG  
with grid power  
and small battery pack

- **BE-RTG**  
Electrified RTG  
with Extra-Large  
Battery Pack

- **FBE-RTG**  
Electrified RTG  
with fuel cell  
and battery pack



**Thank you for your attention!**

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