

Miami Airport Convention Center, Florida, USA

**“Thank you for a worthwhile exhibition.
We’ve already had our first booking from the networking aspects.”
President, Crane Tech Solutions**



29th & 30th April 2025

EVENT BROCHURE

THE ‘MUST-ATTEND’ EVENT FOR THE PORT, TERMINAL & CONTAINER INDUSTRY

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Sponsor. Attend. Exhibit. Speak.



THE KEY 'MUST-ATTEND' EVENT FOR THE PORT, TERMINAL & CONTAINER INDUSTRY

Previous events have attracted over 200 participants from more than 95 global companies!

MCI Media are delighted to announce 'Port & Terminal Technology Conference & Exhibition USA 2025'. A "must-attend" key industry event, the conference offers a technical in-depth program delivered by an impressive line-up of market experts providing an invaluable learning opportunity and platform for discussion, debate and networking. The event is complemented by an intimate exhibition.

Who is the event for?

Representatives from engineering, maintenance and operations across the port and terminal industry examining a diverse range of topics from design to dredging, engineering to equipment and security to simulation.

What topics will the event cover?

Issues such as traffic flow, operations, maintenance, automation, quay design, visions of the future, port & terminal planning, efficiency in container handling, increasing capacity and productivity, fender systems, terminal lighting, environmental issues, dredging, simulation and much more...

Are there networking opportunities?

Yes! Ample lunch and refreshment breaks allow plenty of time for discussion. The conference is complemented by an exhibition - [open to delegates only](#). Previous events have also included port tours and drinks receptions.

Travel & Accommodation

All participants are responsible for the arrangement and payment of their own travel and accommodation. You will receive further information on accommodation upon registration.

Venue

The conference and exhibition will take place at:
Miami Airport Convention Center, Florida
United States

You will receive further information on the venue upon registration.

Organisers

MCI Media Limited, Suite 11, Maple Court,
Grove Business Park, White Waltham, SL6 3LW, UK
Email: claire@mcimedia.com Tel: [44] 1628 820 046



Previous attendees include representatives such as:

- Business Development Manager, ABB Ports, USA
- Port Planner, AECOM, USA
- General Manager, Africa Port Services, Nigeria
- Director, Asset Mgt Maint & Eng, APM Terminals, USA
- Sr Ops & Facilities Mgr, Aravak Port Development, Bahamas
- Territory Manager, Belgard, USA
- Design Consultant, Belgard, USA
- Senior Project Manager, BergerABAM, USA
- Vice President, Bergmann Associates, USA
- VP, Director of Civil Works, Bergmann Associates, USA
- Ass Professor, Blekinge Institute of Technology, Sweden
- CEO, Bright Light Systems, USA
- Vice President - Sales, Bright Light Systems, USA
- Regional Sales Manager, Bromma Americas, USA
- Vice President, Bromma Americas, USA
- Vice President Sales & Marketing, Cavotec USA, USA
- Regional Sales Manager, Cavotec USA, USA
- Director, CB&I GBB, USA
- Senior Engineer, CB&I GBB, USA
- Program Director Waterfront, Collins Engineers, USA
- Manager, Columbus Street & Union Pier Terminal, USA
- Market Dev Mgr - Container, Conductix Wampfler, USA
- District Sales Manager, Conductix-Wampfler, USA
- Director Marketing & Innovation, Conductix-Wampfler, USA
- Director Logistics, CSX Intermodal Terminals, USA
- Director Equip Maintenance, CSX Intermodal Terminals, USA
- GM, South Region, CSX Intermodal Terminals, USA
- Terminal Manager, CSX Intermodal, USA
- Technical Director, CSX Transportation, USA
- Senior Technology Manager, CSX Transportation, USA
- President, ESL Power Systems, USA
- Director of Sales, ESL Power Systems, USA
- Terminal Officer, Ghana Ports & Harbours Authority, Africa
- Terminal Manager, Ghana Ports & Harbours Authority, Africa
- Chairman, Ghana Ports & Harbours Authority, Africa
- Board Member, Ghana Ports & Harbours Authority, Africa
- PR Manager, Ghana Ports & Harbours Authority, Africa
- Stevedore Manager, Ghana Ports & Harbours Authority, Africa
- Traffic Officer, Ghana Ports & Harbours Authority, Africa
- Terminal Staff, Ghana Ports & Harbours Authority, Africa
- Sales Director, GKN Land Systems, USA
- Director Sales & Marketing, Global Tech LED, USA
- General Manager, Global Rigging & Transport, USA
- Construction Manager, Global Rigging & Transport, USA
- Purchasing Manager, Global Rigging & Transport, USA
- Director Sales & Marketing, Hartmann & Koenig, Germany
- Director Business Development, Hayward Baker, USA
- Director, Hayward Baker, USA
- Area Manager, Hayward Baker, USA
- Director / Mkt Mgr, Hirschmann Automation & Control, USA
- VP, Sales & Marketing, J.R. Merritt Controls, USA
- Industry Sales Mgr - Ports & Intermodal, Hyster Co, USA
- Sales Manager, Hyster Company, USA
- VP Sales - Ports & Terminals, Idetec Solutions, USA
- Senior Consultant - Logistics Systems, Inform, Germany
- CEO, ISL Applications, Germany
- Marketing Coordinator, JLT Mobile Computers, USA
- Vice President, JMT, USA
- Project Manager, JMT, USA
- District Sales Manager, J.R. Merritt Controls, USA
- VP, Sales & Marketing, J.R. Merritt Controls, USA
- Manager Crane Systems, Kalmar USA, USA
- Mgr Counter Balance, Ports & Terminals, Kalmar USA, USA
- VP, Americas - Automation Sales, Kalmar USA, USA
- Sales Mgr Automation & Project Sales, Kalmar USA, USA
- Project Manager, Kalmar USA, USA
- Director, Keller Foundations, USA
- Senior Vice President, Kimley-Horn & Associates, USA
- Senior ODC, Karachi Port Trust, Pakistan
- Sales Engineer - Port Cranes, Konecranes, USA
- Sales Director - Lift Trucks, Konecranes, USA
- General Manager - Port Service, Konecranes, USA
- Sales Manager - Port Cranes, Konecranes, USA
- Product Manager, Magnetek, USA
- Director, Merford Cabins, Canada
- Technical Sales Director, Merford Cabins, USA
- Senior Sales Representative, Musco Lighting, USA
- Project Manager, Natural Sorbent Solutions, USA
- President, Natural Sorbent Solutions, USA
- Project Manager, North Carolina State Ports Authority, USA
- Snr Project Mgr, North Carolina State Ports Authority, USA
- Manager, North Charleston Terminal, USA
- National Paver Specialist, Oldcastle Architectural, USA
- General Manager - Sales, Paceco Corp, USA
- Senior Maritime Planner, Parsons Brinckerhoff, USA
- Facility Manager & FSO, Penn Terminals, USA
- Director, Planning & Dev, Philadelphia Port Authority, USA
- Regional Sales Mgr - Ports, Phoenix Terminal Solutions, USA
- General Manager, Pintsch Bubenzer USA, USA
- Dir Eng & Asset Maintenance, Prince Rupert Port, Canada
- Consultant, RA Boyle Consultant, USA
- Senior Associate, Schnabel Engineering, USA
- Principal Engineering, Schabel Engineering, USA
- Account Executive - Transport Logistics, SICK, USA
- Cranes Business Dev Mgr, Siemens Industry Inc, USA
- Managing Director, Solid Port Solutions, UAE
- President & CEO, South Carolina Ports Authority, USA
- Dir Terminal Ops, South Carolina Ports Authority, USA
- Snr VP - Terminals & Ops, South Carolina Ports Authority, USA
- VP - Engineering, South Carolina Ports Authority, USA
- Business Development Manager, Strainstall UK Ltd, UK
- Dealer, Big Red Inc, Taylor Machine Works, USA
- Regional Sales Manager, Taylor Machine Works, USA
- General Manager, TICO - Terminal Investments, USA
- Executive VP, TICO - Terminal Investments, USA
- Automated Crane Systems Specialist, TMEIC, USA
- Vice President, TranSystems, USA
- Business Area Director, Trimble, USA
- Project Manager, Trutegra, USA
- Market Manager Port Technology, Vahle, USA
- Business Dev Mgr, Vector Corrosion Technologies, USA
- Mgr, Wando Welch Terminal Container Operations, USA
- Lead Engineer, WSP / Parsons Brinckerhoff, USA
- VP Sales & Marketing, ZPMC Crane Services, USA...

email claire@mcimedia.com for more info

Sponsor. Speak. Exhibit. Attend.



2025 floor plan is on its way shortly!



2025 exhibitors already include companies such as:

LASE
Industrielle Lasertechnik GmbH

igus

J.R. MERRITT
CONTROLS

SIBRE
Sure to be Safe

CONDUCTIX
wampler
© DELACROIX GROUP



ZPMC
USA

MALMEDIE

GEARTEC
a United States Company

DELLNER BUBENZER

VAHLE

SPOHN+BURKHARDT

Sponsorship

MAXIMIZE your budget

Organizations can enhance their profile by sponsoring event materials. Take a leading role and put your name in front of decision makers, launch a new product, establish your brand and cement yourself as a market leader!

With sponsorship packages ranging from Diamond to Bronze level there are options to suit every need! Email claire@mcimedia.com

NETWORK with attendees

Exhibitors can maximize their prominent role at the event by taking advantage of our Silver & Gold exhibition packages offering VIP guest delegate passes. Book today and invite new, existing & potential customers!

For further information on our Silver or Gold exhibition packages and to book email claire@mcimedia.com

Exhibition

BOOK your booth now

Our niche, targeted and intimate exhibition, comprising a select group of elite market leaders, provides a unique opportunity to meet companies, and organizations who service the port, terminal and maritime industry.

Unlike the big trade shows, our USP is our quality over quantity approach, ensuring exhibitors a focused, relevant and high-level audience of key port and terminal representatives - therefore, the exhibition is not open to the public and/or visitors - **it is open to registered delegates only**. Each exhibiting company is entitled to **one** delegate registration per booth.

Additional representatives

Beyond your complimentary delegate and exhibitor staff, any other representatives wishing to attend must register as 'colleague delegates'.

Standard exhibition package

MEET clients & customers

8ft x 10ft (approx) pipe and drape exhibit space
One complimentary delegate registration with full event access
Skirted and dressed table, 2 chairs, waste basket & company name panel
Recognition and company profile in the event guide
Company logo with hyperlink on the event website & social media posts
Access to the attendee list prior to the start of the event

Standard rate: UK £3,325.00

On-site rate: UK £3,645.00 - After 25th April 2025

Exhibitor staff

Each exhibitor is entitled to book **two** booth personnel at £395.00 per person & will receive access to the exhibition, lunches & refreshment breaks.

Who should exhibit?

Manufacturers and suppliers of:

Quayside cranes, crane components, crane control and drive systems, reachstackers, FLTs, terminal tractors, trailers and chassis systems, straddle carriers, mobile harbour cranes, general cargo cranes, cable reels, cables, brakes, crane rails, engines, tyres, RMGs/RTGs, gantry cranes, spreaders, ropes, terminal planning and automation systems, port construction, consultancy services, AGVs, floating cranes, heavy lift, crane transportation, paving/surfacing, fenders, steel sheetpiling, quay construction, navigation aids, mooring systems, linkspans and those who service the port industry.

register online at www.mcimedia.com

Delegate Registration Form

29th & 30th April 2025



YES, I want to attend **PORT & TERMINAL TECHNOLOGY USA 2025**

Please use one registration form per person - complete all sections below and authorize by signing in the signature slot.

We are unable to process registrations without full payment - please provide credit card details below - alternatively, details for bank transfer will be sent in your confirmation email.

Fees are quoted, and taken, in UK Pounds Sterling - US Dollar fees charged by your bank/card provider will vary according to daily exchange rates.

Primary and colleague delegate fees include access to the two-day event, lunches, refreshment breaks, conference materials, delegate pack and speaker presentations.

DELEGATE DETAILS:

Mr/Mrs/Ms/Miss

First Name Family Name

Position E-mail

Company Telephone

Address

County/State..... Post/ZIP Country

Signature Date

FEES:

I am the primary delegate

The primary delegate is the first representative to register from his/her company.

	EARLY-BIRD (ends 31 Jan 25)	STANDARD (after 31 Jan 25)	ON-SITE (after 25 Apr 25)
Delegate	UK£ 740.00	UK£ 840.00	UK£ 900.00
Speaker	UK£ 740.00	UK£ 840.00	UK£ 900.00
Port rep	UK£ 370.00	UK£ 420.00	UK£ 450.00

* Student bookings only apply to full-time students who are not employed by a commercial company. Student ID must be provided at the point of registration, your booking will not be processed without the required documentation and access to the event denied.

I am a colleague of an existing delegate

Applies to any additional representatives from the same company as the primary delegate (sister/parent companies do not apply).

	EARLY-BIRD (ends 31 Jan 25)	STANDARD (after 31 Jan 25)	ON-SITE (after 25 Apr 25)
Delegate	UK£ 640.00	UK£ 740.00	UK£ 800.00
Port rep	UK£ 320.00	UK£ 370.00	UK£ 400.00

TOP TIP:
**Register with a colleague
and you SAVE UK £100.00!**

TERMS & CONDITIONS

- MCI Media Ltd reserves the right to cancel or postpone any event it deems necessary and will, in such an instance, transfer any paid fees to a future event
- No liability is assumed for changes in programme date, content, speakers and venue
- By completing and submitting this form you are bound to the stated terms and conditions
- Upon receipt of your registration form information documents will be emailed to you including an invoice
- Payment must be made at the point of registration - bank transfers must be received within 7 days of date of invoice. A Purchase Order must be submitted with the registration form for payment by transfer
- Cancellation is not permitted and no refunds will be issued - substitutions can be made prior to the event
- If a delegate is unable to attend he/she remains liable for 100% delegate fee and/or exhibition payment
- Delegates will not be admitted access to the event unless payment has been received
- Flights, transfers and accommodation are not included in your registration fee / exhibition booking fee
- VAT will be charged to stated prices if applicable. All credit card payments will be taken in UK pounds. We are not liable for any extra charges or costs charged by the credit card company and dismiss any liability for using these details to take payments.
- The personal information shown on this form, and/or provided by you, will be held on a database and may be shared with companies in the MCI Media Group in the UK and internationally

PAYMENT:

Full payment must accompany all booking forms

Name of cardholder:

Card billing address: (if different from above)

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Security code: (Visa/Master - 3 digits on back of card)
(Amex - 4 digits on front of card)

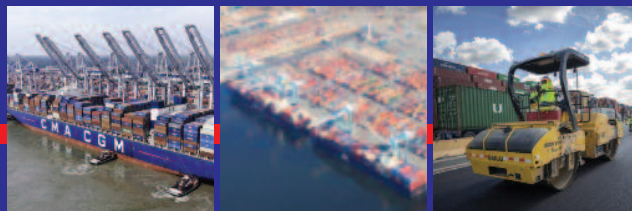
Expiry date: /

Visa/Mastercard: ☐ AMEX: ☐ Signature

fax: [44] 1628 822 938 or email to claire@mcimedia.com

Exhibition Booking Form

29th & 30th April 2025



YES, I want to exhibit at **PORT & TERMINAL TECHNOLOGY USA 2025**

Please complete all the relevant sections below and authorize by signing in the signature slot provided.

We are unable to process bookings without full payment - please provide credit card details below - alternatively, details for bank transfer will be sent in your confirmation email.

Fees are quoted, and taken, in UK Pounds Sterling - US Dollar fees charged by your bank/card provider will vary according to daily exchange rates.

Each exhibiting company is entitled to one complimentary full delegate registration only and to book & pay for a maximum of 2 exhibitor staff / booth personnel.

Any other representatives wishing to attend in addition to the above, or those wanting full access, must register as 'colleague delegates' as per the stated fees.

YOUR DETAILS:

If you book the booth this does not automatically grant you event access, each exhibiting company is entitled to **one** complimentary delegate only to be nominated below.

Mr/Mrs/Ms/Miss

First Name Family Name

Position E-mail

Company Telephone

Address

County/State..... Post/ZIP Country

Signature Date

DESIGNATED COMPLIMENTARY DELEGATE:

Each exhibiting company is entitled to **one** complimentary delegate registration only.

Please enter the details of your designated delegate below (if details are the same as above leave blank). Name changes/substitutions are permitted prior to the start of the event.

Mr/Mrs/Ms/Miss

Name Position

E-mail

ADDITIONAL BOOTH STAFF:

Additional booth staff (max 2 people) are charged at £395.00 per person and receive two-day access to exhibition hall, lunches & refreshment breaks **only**

Mr/Mrs/Ms/Miss

Name Mr/Mrs/Ms/Miss

Position Position

E-mail E-mail

SECURE YOUR BOOTH TODAY!

Only a limited number of booths available.

Book today and secure your place at our niche technical exhibition comprising of a select handful of elite industry experts and market leaders!

Promote your products and services to a focused target audience and network with existing and new clients!

The exhibition is open to registered delegates only.

The booth rate is UK £3,325.00 and includes:

- 8ft x 10ft (approx) pipe and drape exhibit space
- one delegate registration with full event access
 - skirted and dressed table with two chairs
 - waste basket & company name panel
- recognition and company profile in the event guide
- company logo with hyperlink on event website
- access to the attendee list prior to start of event
 - social media and email promotion

(price increases to UK £3,645.00 after 25th April 2025)

PAYMENT:

Full payment must accompany all booking forms

Name of cardholder:

Card billing address: (if different from above)

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Security code: (Visa/Master - 3 digits on back of card)
(Amex - 4 digits on front of card)

Expiry date: /

Visa/Mastercard: ☐ AMEX: ☐ Signature

fax: [44] 1628 822 938 or email to claire@mcimedia.com